Fiscal Sponsorships: Partnering for Success

Presentation to the Board of Governors
March 2014
Since 2000, the Foundation has provided fiscal sponsorship services to government, education, and community based programs in alignment with our mission.

Fiscal sponsor services allow partners to focus on program deliverables rather than back-office infrastructure.

"Without the fiscal sponsorship of the Foundation I would not be able to run my program!"

— Fiscal Sponsors Strategic Planning Survey 2013
Fiscal Sponsorship Services

- Traditional Fiscal Sponsorship – When a program partners with an existing 501(c)(3) nonprofit with a compatible mission to improve effectiveness of back-office support services and expand fundraising capabilities

- Benefits
  - Partners focus on program delivery rather than back-office admin
  - Access to high quality full suite of services
  - Economies of scale enabling reduced costs for overhead expenses
  - Stronger ties and increased collaboration with the California Community College system
  - Ability to solicit tax-deductible contributions or grants, for which the project may not be eligible to receive on its own
Fiscal Sponsorship Services

The Foundation’s offerings include:

- Accounting and financial reporting
- Human resources
- General administration
- Fundraising and grant management support
- Information technology support
- Marketing and communications
- External relations
- Risk Management

The Foundation’s unique structure and nimbleness allows for the ability to customize services to fit the needs of individual fiscal sponsor partners.
Partner Characteristics

- Alignment with the California Community College System
- Alignment with the mission and primary goals of the Foundation
- Financial footing, sustainability and growth potential
- Project or initiative is often affiliated with the California Community Colleges Chancellor's Office, a district, or a college
Fiscal Sponsorship Partners

- Association of Chief Human Resources Officers (since 2000)
- Career Ladders (since 2003)
- SF Welcome Back Center (since 2005)
- System Office Strategic Plan (2005-2006)
- California Community Colleges – Investor Owned Utilities (since 2005)
- California Service Corps (2006-2007)
- United Student Aid Grant (2006-2007)
- Institute Education Sciences Grant (2006-2010)
- Student Senate (since 2006)
- Umoja Consortium (since 2007)

- California High School Exit Exam (2008-2009)
- California Initiative for Egypt Phase I and II (2009-2011)
- Early Assessment Program (2009-2012)
- Community Emergency Response Team (2009-2010)
- Welcome Home (since 2010)
- From Pipeline to Pathways (since 2010)
- Student Success Taskforce (2010-2012)
- Veterans Summit (since 2010)
- Acceleration in Context (since 2011)
- California Mental Health Services Authority (since 2012)
- Transitions Clinical Network (since 2013)
- RP Group (since 2013)
- Educational Results Partnership- Cal-PASS Plus (since 2013)
- California College Guidance Initiative (since 2013)
Career Ladders Project

- Partnered since 2003
- Strengthens the role of community colleges in providing education and career advancement opportunities through research, policy initiatives, and strategic assistance
- Funders include The James Irvine Foundation, William and Flora Hewlett Foundation, and the California Community Colleges Chancellor's Office
- Program Goals:
  - Enhance workforce and economic development in California by increasing the supply of skilled workers
  - Establish a system of career ladders throughout the state that will provide all citizens, particularly low-income individuals, an opportunity to attain jobs that provide a living wage
Partnered since 2008

Critical resource for at-risk and economically disadvantaged students, with an emphasis on African American students, which actively promotes student success: college orientation, assessments, counseling, ed plans, sponsored courses and activities, and financial aid workshops

Supported through registration fees

Program Goals:

- Help students achieve their educational goals: transfer, certificate, or degree
- Enhancing the cultural and educational experiences of California Community College students
Recent Partnerships

Educational Results Partnership – CalPASS Plus
- Created through leadership and funding by the Chancellor’s Office
- Provides data to inform better instruction, help close achievement gaps, identify scalable best practices, and improve transitions through the education pipeline

RP Group
- Provides leadership in research, planning and assessment within the California Community College system
- Strives to build a community college culture that views planning, evidence-based decision making, and institutional effectiveness as integral strategies for student success
Recent Partnerships

California College Guidance Initiative

- Key partner in Student Success and technology implementation efforts
- Collaborates with higher education partners (CCC, CSU, UC) to evaluate and use K-12 transcript data for admissions and academic placement
- Works to ensure that students have access to the tools and information they need as they plan, prepare, and determine how to pay for college
- Program Goals:
  - Empower students to take control of their educational paths
  - Provide a continuum of support and resources from K-12 to college
Growing a Network of Support

"For the past 20 years I have worked with several fiscal agents and I have never encountered a better run operation than the Foundation."

— Fiscal Sponsors Strategic Planning Survey 2013
Learn More
www.foundationccc.org/sponsorships
Thank you